



UNIVERSITY
OF WOLLONGONG
AUSTRALIA

**Credit Transfer Arrangement between
Jagdish Sheth School of Management (JAGSoM), India
and
University of Wollongong (UOW), Australia**

Institution Course eligible for Credit Transfer:	Post Graduate Diploma in Management (International Business), PGDM (IB), Jagdish Sheth School of Management (JAGSoM), India
Program Year Cohort:	2019
Minimum Grade Required (for Maximum Credit Transfer):	Minimum 'C' Grade Average
Maximum Credit Exemption:	2 Trimesters (6 subjects / 36 credit points)
Completion of Institution Course Required:	No – 32 subjects, please see below for more information

SUMMARY OF COURSE DURATION AT THE UNIVERSITY OF WOLLONGONG IF MAXIMUM EXEMPTION GRANTED:

UOW Course	Course Duration	Session of Entry	Years to Complete (After Maximum Exemption)
Master of International Business	1.3 years (4 Trimesters)	Trimester 1, 2, or 3	2 Trimesters (36 credit points)

ENGLISH LANGUAGE REQUIREMENTS

Upon successful completion of the required 32 subjects at Jagdish Sheth School of Management (delivered in English), students would be deemed to have met our English Language Requirements into the UOW Master of International Business.

DUAL AWARD AGREEMENT

This notification confirms the Dual Award agreement between Jagdish Sheth School of Management (JAGSoM) and the University of Wollongong (UOW). Within this arrangement, it has been mutually agreed that:

Students enrolled in a Post Graduate Diploma in Management (International Business), PGDM (IB), at Jagdish Sheth School of Management (JAGSoM) will initially complete, with the exception of the Industry Internship Program, the required foundation courses (06 subjects), core course (12 subjects), and the practice credit courses (14 subjects), including the following subjects:

- F0A02 - Quantitative Techniques in Management
- F0F21 - Introduction to Accounting and Finance
- F0G01 - Principles of Management
- C0F02 - Management Accounting
- C0F22 - Financial Accounting and Financial Statement Analysis



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- C0H02 - Human Capital Management
- C0M01 - Marketing Management
- P0G01 - Management Communication - I
- P0G16 - Management Communication - II
- L2F07 - Security Analysis and Portfolio Management

Plus either

- L1M03 - Consumer Behaviour (OR)
- L2A27 - Supply Chain and Logistic Analytics

Upon transfer to the University of Wollongong, Jagdish Sheth School of Management students will receive 36 UOW credit points (6 subjects) of credit transfer into the Master of International Business comprising of:

- ACCY801 - Accounting and Financial Management
- MARK804 - Principles of Marketing Management
- MGNT803 - Organisational Behaviour and Management
- OPS802 - Operations Management
- FIN923 - Portfolio Management

Plus, the JAGSoM elective subject chosen from the above list, either:

- MARK936 - Consumer Behaviour (L1M03) OR
- OPS908 - Supply Chain and Logistic Analytics (L2A27)

Students will then complete at the University of Wollongong 36 credit points (6 subjects), and will need to complete subjects which would align with the graduation requirements of their UOW Student Handbook.

A sample remaining program of study at UOW is

(based on the 2022 Postgraduate Master of International Business Student Handbook):

- ENTR902 - Insights into Innovations and Entrepreneurship
- FIN921 - Managerial Finance
- MARK957 - International Marketing Strategy
- MGNT984 - Global Business Strategy
- MGNT978 - Cross Cultural Management
- MGNT922 - Business Research Project