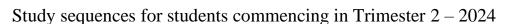
#### MASTER OF MARKETING





#### **WOLLONGONG CAMPUS**

Use the following table to determine which Study Sequence Version to use.

| You have been granted Advanced Standing or Credit for the following subjects     | Follow this<br>Study<br>Sequence |
|--|----------------------------------|
| ACCY801, MGNT803, MARK804 and ECON802  | Version 1                        |
| ACCY801, MGNT803, MARK804 and OPS 802  | Version 1                        |
| MARK804, MARK936, MARK940 and MARK977  | Version 2                        |
| MARK804, MARK901, MARK902, and MARK977   | Version 3                        |
| You have not been granted Advanced Standing or Credit for the following subjects | Version 4                        |
| You are commencing a Second Master   | Version 5                        |

If you have been granted Advanced Standing or Credit for more or less subjects than shown above you must consult your Directors of Academic Programs.

#### Please note:

- You must follow the study sequence to be sure that you are able to complete all subjects in your course on time
- Subject offerings may change prior to the commencement of session; students are advised to check the latest information available on the Subject Database.
- If you have any general enquiries about understanding your study sequence, you may contact BAL Central at +61 2 9266 1300.
- If you have any questions about your study sequence, you can contact your Directors of Academic Programs. Directors of Academic Programs list can be found here: <a href="https://www.sydneybusinessschool.edu.au/student/student-resources/directors-of-academic-programs/">https://www.sydneybusinessschool.edu.au/student/student-resources/directors-of-academic-programs/</a>

# **VERSION 1 – FULL TIME**

| Session                   | Code                  | Subject                          |
|---------------------------|-----------------------|----------------------------------|
|                           | MARK901               | Digital Marketing                |
| <b>Trimester 2 – 2024</b> | MARK936               | Consumer Behaviour               |
|                           | MARK940               | Marketing Communications         |
|                           | MARK920               | Social Marketing                 |
| <b>Trimester 3 – 2024</b> | MARK935               | Marketing Strategy               |
|                           | MARK977               | Research for Marketing Decisions |
| Trimester 1 – 2025        | TWO Elective Subjects |                                  |

#### **VERSION 1 – PART TIME**

| Session                   | Code                 | Subject                          |
|---------------------------|----------------------|----------------------------------|
| <b>Trimester 2 – 2024</b> | MARK936              | Consumer Behaviour               |
| <b>Trimester 3 – 2024</b> | MARK935              | Marketing Strategy               |
| <b>Trimester 1 – 2025</b> | MARK940              | Marketing Communications         |
| <b>Trimester 2 – 2025</b> | MARK920              | Social Marketing                 |
| <b>Trimester 3 – 2025</b> | MARK901              | Digital Marketing                |
| <b>Trimester 1 – 2026</b> | MARK977              | Research for Marketing Decisions |
| <b>Trimester 2 – 2026</b> | ONE Elective Subject |                                  |
| Trimester 3 – 2026        | ONE Elective Subject |                                  |

## **VERSION 2 – PART TIME**

| Session                   | Code                 | Subject                                 |
|---------------------------|----------------------|---|
| <b>Trimester 2 – 2024</b> | MGNT803              | Organisational Behaviour and Management |
| <b>Trimester 3 – 2024</b> | MARK935              | Marketing Strategy                      |
| <b>Trimester 1 – 2025</b> | ACCY801              | Accounting and Financial Management     |
| <b>Trimester 2 – 2025</b> | MARK920              | Social Marketing                        |
| <b>Trimester 3 – 2025</b> | MARK901              | Digital Marketing                       |
| <b>Trimester 1 – 2026</b> | OPS 802              | Operations Management                   |
| <b>Trimester 2 – 2026</b> | ONE Elective Subject |   |
| Trimester 3 – 2026        | ONE Elective Subject |   |

# **VERSION 3 – PART TIME**

| Session                   | Code                 | Subject                                 |
|---------------------------|----------------------|---|
| <b>Trimester 2 – 2024</b> | MGNT803              | Organisational Behaviour and Management |
| <b>Trimester 3 – 2024</b> | MARK935              | Marketing Strategy                      |
| <b>Trimester 1 – 2025</b> | ACCY801              | Accounting and Financial Management     |
| <b>Trimester 2 – 2025</b> | MARK920              | Social Marketing                        |
| <b>Trimester 3 – 2025</b> | MARK936              | Consumer Behaviour                      |
| <b>Trimester 1 – 2026</b> | OPS 802              | Operations Management                   |
| <b>Trimester 2 – 2026</b> | MARK940              | Marketing Communications                |
| <b>Trimester 3 – 2026</b> | ONE Elective Subject |   |

## **VERSION 4 – FULL TIME**

| Session                    | Code                       | Subject                                 |
|----------------------------|----------------------------|---|
|                            | MARK804                    | Principles of Marketing Management      |
| <b>Trimester 2 – 2024</b>  | MARK940                    | Marketing Communications                |
|                            | MGNT803                    | Organisational Behaviour and Management |
|                            | ACCY801                    | Accounting and Financial Management     |
| <b>Trimester 3 – 2024</b>  | MARK935                    | Marketing Strategy                      |
|                            | OPS 802                    | Operations Management                   |
|                            | MARK901                    | Digital Marketing                       |
| <b>Trimester 1 – 2025</b>  | MARK936                    | Consumer Behaviour                      |
| Plus ONE Elective Subjects |                            | bjects                                  |
|                            | MARK977                    | Research for Marketing Decisions        |
| <b>Trimester 2 – 2025</b>  | MARK920                    | Social Marketing                        |
|                            | Plus ONE Elective Subjects |   |

# **VERSION 4 – PART TIME**

| Session                   | Code                 | Subject                                 |
|---------------------------|----------------------|---|
| Trimester 2 – 2024        | MGNT803              | Organisational Behaviour and Management |
| <b>Trimester 3 – 2024</b> | OPS 802              | Operations Management                   |
| Trimester 1 – 2025        | ACCY801              | Accounting and Financial Management     |
| Trimester 2 – 2025        | MARK804              | Principles of Marketing Management      |
| <b>Trimester 3 – 2025</b> | MARK936              | Consumer Behaviour                      |
| Trimester 1 – 2026        | MARK935              | Marketing Strategy                      |
| Trimester 2 – 2026        | MARK940              | Marketing Communications                |
| <b>Trimester 3 – 2026</b> | MARK920              | Social Marketing                        |
| Trimester 1 – 2027        | MARK901              | Digital Marketing                       |
| Trimester 2 – 2027        | MARK977              | Research for Marketing Decisions        |
| Trimester 3 – 2027        | ONE Elective Subject |   |
| Trimester 1 – 2028        | ONE Elective Subject |   |

## **VERSION 5 – FULL TIME**

| Session                   | Code    | Subject                          |
|---------------------------|---------|----------------------------------|
|                           | MARK901 | Digital Marketing                |
| <b>Trimester 2 – 2024</b> | MARK936 | Consumer Behaviour               |
|                           | MARK940 | Marketing Communications         |
|                           | MARK920 | Social Marketing                 |
| Trimester 3 – 2024        | MARK935 | Marketing Strategy               |
|                           | MARK977 | Research for Marketing Decisions |